

## Supplementary Information of 2009 3Q

### 1. Financial Highlights (1) 3rd Quarter (9 months)

(Yen in billions)

	Unit	2005			2006			2007			2008			2009		
		Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY
<b>Consolidated Results</b>																
Statements of	Net Sales	1,920.8	100	109	2,163.0	100	113	2,466.7	100	114	2,499.7	100	101	1,873.9	100	75
Income	Operating Income	153.4	8.0	111	123.7	5.7	81	162.8	6.6	132	119.1	4.8	73	12.0	0.6	10
	Ordinary Income	144.7	7.5	112	102.7	4.7	71	141.1	5.7	137	89.0	3.6	63	(9.2)	(0.5)	-
	Extra Loss (Gain)	(52.7)	(2.7)		12.0	0.6		3.4	0.1		-			-		
	Net Income	159.3	8.3	198	50.0	2.3	31	82.3	3.3	164	49.4	2.0	60	(27.4)	(1.5)	-

<b>Segment Information</b>																	
Business Segment (*1)	Tires	Sales	2005			2006			2007			2008			2009		
			Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY
Business Segment (*1)	Tires	Sales	1,528.8		109	1,723.0		113	1,993.1		116	2,025.1		102	1,544.1		76
		OP	117.8		108	85.8		73	123.1		144	85.2		69	14.6		17
		OP Margin %	7.7			5.0			6.2			4.2			1.0		
Business Segment (*1)	Diversified Products	Sales	413.9		109	462.2		112	488.8		106	487.6		100	337.4		69
		OP	35.4		124	37.9		107	39.4		104	33.8		86	(2.6)		-
		OP Margin %	8.6			8.2			8.1			6.9			(0.8)		
Geographic Segment (*1)	Japan	Sales	814.5		108	880.0		108	974.2		111	985.1		101	691.4		70
		OP	82.7		103	71.2		86	90.9		128	53.9		59	(28.2)		-
		OP Margin %	10.2			8.1			9.3			5.5			(4.1)		
	Americas	Sales	838.5		110	989.3		118	1,124.4		114	1,104.6		98	844.9		76
		OP	41.0		157	28.3		69	35.8		126	24.4		68	22.8		93
		OP Margin %	4.9			2.9			3.2			2.2			2.7		
	Europe	Sales	270.6		113	304.5		113	381.8		125	387.9		102	264.6		68
		OP	14.4		92	11.3		79	13.4		118	3.2		25	(13.6)		-
		OP Margin %	5.4			3.7			3.5			0.8			(5.2)		
	Other	Sales	354.8 (*2)		119	324.4		91	405.3		125	471.8		116	370.6		79
		OP	16.3		106	16.3		100	29.3		179	32.2		110	21.9		68
		OP Margin %	4.6			5.0			7.2			6.8			5.9		
Market	Sales													410.5		22	
	Overseas													1,463.4		78	

Exchange Rate		US \$	Yen/\$	108	99	116	107	119	103	106	89	95	90	
	Euro	Yen/€	136	102	144	106	161	112	161	100	130	81		
Tire Production (tonnage of rubber)	Domestic	10,000t										31		
	Overseas	Americas	10,000t										33	
		Europe	10,000t										12	
		Other	10,000t										26	
		Overseas Total	10,000t										70	
	Total	10,000t										101		
	Overseas Prod. Ratio	%										69		

<b>Non-Consolidated Results</b>																
Statements of	Net sales	2005			2006			2007			2008			2009		
		Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY
Income	Business	602.3	100	107	666.6	100	111	752.4	100	113	764.9	100	102	512.5	100	67
	Tires													401.1		78
	Diversified													111.3		22
	Operating Income	73.3	12.2	100	63.5	9.5	87	86.3	11.5	136	50.0	6.5	58	(16.9)	(3.3)	-
	Ordinary Income	83.6	13.9	93	71.1	10.7	85	96.5	12.8	136	58.5	7.7	61	(10.9)	(2.1)	-
	Extra Loss (Gain)	(70.1)	(11.7)		(3.4)	(0.5)		3.4	0.5		-			-		
	Net Income	99.6	16.5	161	51.3	7.7	51	61.9	8.2	121	43.1	5.6	70	(2.4)	(0.5)	-

(\*1)Segment Information (Business, Geographic): including transactions caused by businesses among segments

(\*2)Adjusted sales amount reflecting the renewal of trade contract among segments, being applied since 2006: 269.9 billion yen

## (2) Full Year

(Yen in billions)

	Unit	2005			2006			2007			2008			2009		
		Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY	Fcst.	%	vs.PY
<b>Consolidated Results</b>																
Statements of Income	Net Sales	2,691.3	100	111	2,991.2	100	111	3,390.2	100	113	3,234.4	100	95	2,590.0	100	80
	Operating Income	213.8	7.9	108	190.8	6.4	89	249.9	7.4	131	131.5	4.1	53	60.0	2.3	46
	Ordinary Income	198.1	7.4	109	159.5	5.3	81	219.0	6.5	137	74.4	2.3	34	29.0	1.1	39
	Extra Loss (Gain)	(46.4)	(1.7)		19.4	0.6		3.3	0.1		20.9	0.6		13.0	0.5	
	Net Income	180.7	6.7	158	85.1	2.8	47	131.6	3.9	155	10.4	0.3	8	(10.0)	(0.4)	-

<b>Segment Information</b>																	
Business Segment (*1)	Tires	Net Sales	2005			2006			2007			2008			2009		
			Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY	Fcst.	%	vs.PY
Business Segment (*1)	Tires	Net Sales	2,156.7		112	2,396.9		111	2,755.9		115	2,629.1		95			
		OP	167.9		105	139.0		83	195.0		140	92.7		48			
		OP Margin %	7.8			5.8			7.1			3.5					
	Diversified Products	Net Sales	564.7		110	626.8		111	656.3		105	625.5		95			
		OP Margin %	45.8		126	51.7		113	54.7		106	38.7		71			
Geographic Segment (*1)	Japan	Net Sales	1,162.3		109	1,255.6		108	1,371.7		109	1,321.9		96			
		OP	138.3		105	117.5		85	147.5		125	68.9		47			
		OP Margin %	11.9			9.4			10.8			5.2					
	Americas	Net Sales	1,157.9		114	1,333.5		115	1,510.7		113	1,417.2		94			
		OP	38.9		146	42.0		108	51.5		123	21.6		42			
		OP Margin %	3.4			3.2			3.4			1.5					
	Europe	Net Sales	366.9		113	418.4		114	516.0		123	474.8		92			
		OP	19.6		89	14.8		76	17.2		116	(4.8)		-			
		OP Margin %	5.3			3.6			3.3			(1.0)					
	Other	Net Sales	497.9 (*2)		123	441.2		89	548.6		124	599.3		109			
		OP	21.0		119	20.2		96	37.6		186	35.4		94			
		OP Margin %	4.2			4.6			6.9			5.9					
Market	Net Sales	Domestic	746.0		28	777.3		26	801.2		24	786.1		24	98		
		Overseas	1,945.2		72	2,213.8		74	2,589.0		76	2,448.3		76	95		

Balance Sheet	Total Assets		2,709.9			3,053.4			3,359.2			2,768.4					
	ROA	%	7.2			3.0			4.1			0.3					
	Net Assets		1,128.5			1,221.8			1,410.2			1,019.9					
	ROE	%	17.5			7.4			10.3			0.9					
	Interest-Bearing Debt		579.7		121	704.8		122	826.9		117	775.9		94			
Exchange Rate	US \$	Yen/\$	110		102	116		105	118		102	104		88	94	90	
	Euro	Yen/€	137		102	146		107	162		111	153		94	130	85	
Investment	Capital Expenditure	Tire	178.4		106	230.8		129	240.8		104	247.9		103			
		Diversified	25.2		114	30.5		121	31.5		103	27.3		87			
		Total	203.6		107	261.3		128	272.3		104	275.3		101			
Costs & Expenses	Depreciation		123.7	4.6	117	142.6	4.8	115	169.3	5.0	119	182.3	5.6	108			
	R&D Expenses		79.4	3.0	109	86.6	2.9	109	86.7	2.6	100	93.2	2.9	107			
	Interest Expense		9.1	0.3	144	15.3	0.5	167	22.5	0.7	147	23.0	0.7	102			
No. of Employee		123,727		109	126,326		102	133,752		106	137,981		103				
Tire Production (tonnage of rubber)	Domestic	10,000t	64			64			65			64			44		
		Overseas															
	Overseas	Americas	10,000t	64			62			59			58			44	
		Europe	10,000t	19			20			22			21			17	
		Other	10,000t	38			39			42			44			37	
	Overseas total	10,000t	121			122			122			122			99		
	Total	10,000t	185			186			187			186			143		
Overseas Prod. Ratio	%	66			65			65			66			69			

<b>Non-Consolidated Results</b>																	
Statements of Income	Net Sales	2005			2006			2007			2008			2009			
		Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY	Actual	%	vs.PY	Fcst.	%	vs.PY	
Statements of Income	Net Sales	855.0	100	108	945.8	100	111	1,052.2	100	111	1,012.0	100	96				
	Business	Tire	645.1	75	109	720.8	76	112	815.2	77	113	783.7	77	96			
		Diversified	209.8	25	106	225.0	24	107	236.9	23	105	228.2	23	96			
	Operating Income	115.7	13.5	105	95.2	10.1	82	126.1	12.0	132	53.8	5.3	43				
	Ordinary Income	124.4	14.6	100	99.5	10.5	80	135.9	12.9	137	57.8	5.7	43				
Extra Loss (Gain)	(64.4)	(7.5)		5.1	0.5		3.3	0.3		6.5	0.6						
Net Income	116.3	13.6	138	61.5	6.5	53	87.3	8.3	142	36.7	3.6	42					
Investment	Capital Expenditure	67.9		107	73.5		108	83.6		114	92.5		111				
Costs & Expenses	Depreciation	47.1	5.5	115	52.3	5.5	111	60.8	5.8	116	67.9	6.7	112				

(\*1)Segment Information (Business, Geographic): Including transactions caused by businesses among segments

(\*2)Adjusted net sales amount reflecting the renewal of trade contract among segments, being applied since 2006: 375.5 billion yen

## 2. Analysis of Net Sales and Operating Income (Yen in billions)

Consolidated Results		2009		
		vs. PY		vs. Aug. 7th
		3Q (9 months)	FY Fcst.	FY Fcst.
Net Sales	Forex	(250.0)	(291.0)	(16.0)
	Price, Mix, Volume etc.	(375.8)	(353.4)	(4.0)
	Total	(625.8)	(644.4)	(20.0)
Operating Income	Forex	(37.0)	(40.0)	+1.0
	Raw Materials	+73.0	+120.0	(17.0)
	Depreciation	(5.0)	(10.0)	0
	SGA	+56.0	+64.0	+6.0
	Strategic Products	+1.0	(205.5)	+9.0
	Price, Mix, Volume etc.	(195.0)		
	Total	(107.0)	(71.5)	(1.0)

## 3. Additional Information

### (1) Year-on-Year Sales Growth (Unit base, %)

			2008	2009		
			FY	1H	3Q(3 months)	FY Fcst.
N.America	PSR/LTR	REP	94	86	112	Slight Decrease
		OE	74	55	75	Less Than -30%
		Total	89	78	102	Less Than -10%
	TBR	REP	93	78	91	Less Than -20%
		OE	81	51	64	More Than -40%
		Total	90	71	84	More Than -20%
Europe	PSR/CVR	REP	98	96	103	Slight Increase
		OE	85	64	96	Less Than -20%
		Total	93	83	101	Slight Decrease
	TBR	REP	90	74	97	More Than -10%
		OE	110	32	32	Less Than -70%
		Total	96	59	78	Less Than -30%

### (2) Year-on-Year Sales Growth of Strategic Products (Unit base, %)

		2008	2009	
		FY	1H	3Q(3 months)
Passenger Car Radial Tires (Replacement)	RFT	120	125	130
	UHP	110	100	115
	Winter	95	100	100
Specialty Tires	Ultralarge ORR	115	105	110
	Large ORR	115	95	75
	APR	145	75	105
	MCR	95	65	55

\*Based on rubber weight for Ultralarge and Large ORR